



COMPANY ANNOUNCEMENT

The following is a Company Announcement issued by MaltaPost p.l.c. pursuant to the Malta Financial Services Authority Listing Rules:

Quote

The Board of Directors of MaltaPost p.l.c. (the Company) has approved the attached Preliminary Statement of annual results as extracted from the Company's Financial Statements for the year ended 30 September 2011 that were audited by PwC and approved by the Board of Directors on the 1 December 2011. The Board resolved that these audited Financial Statements be submitted for the approval of the shareholders at the forthcoming Annual General Meeting scheduled for the 17 January 2012.

The Board of Directors further resolved to recommend for the approval of the Annual General Meeting:

- The payment of a final ordinary net dividend of Euro0.04 per nominal Euro 0.25 share
- That shareholders be given the option of receiving the dividend either in cash or by the issue of new shares. The Attribution Price, at which the number of new shares to be issued will be determined, has been established at Euro 0.98 per nominal Euro 0.25 share.

Shareholders on the Company's share register at the Central Securities Depository of the Malta Stock Exchange, as at close of business on the 17 December 2011* will receive notice of the Annual General Meeting together with the Financial Statements for the financial year ended 30 September 2011.

The final dividend, if approved at the Annual General Meeting, will be paid on the 30 January 2012 to shareholders on the Company's share register at the Central Securities Depository of the Malta Stock Exchange as at close of business on the 17 December 2011.

Unquote

A handwritten signature in black ink, appearing to be "G.A. Fairclough", written over a series of horizontal lines.

G.A. Fairclough FCIB
Company Secretary.

1 December 2011

** 17 December 2011 will include trades undertaken up to and including 12 December 2011*

The following has been extracted from the audited Financial Statements of MaltaPost p.l.c. for the financial year ended 30 September 2011. They were prepared in accordance with the Companies Act 1995, audited by PwC and approved by the Directors on 1 December 2011. They are being published in terms of MFSA Listing Rule 5.54.

Review of Performance

For the financial year 2011, the Company registered a profit before tax of €3.05 million compared to €3.20 million the previous year, a decrease of 4.8%. This was principally due to a positive movement in foreign exchange exposure in 2010 which was not repeated this year. Earnings per Share stood at €0.06 (2010: €0.07).

- Turnover increased by 4.9% from €20.40 million to €21.40 million. This was the result of a continued increase in cross-border traffic volumes and mailhouse logistics services. However, traditional mail volumes remain on a downward trend;
- Expenses increased by 6.6% to €18.64 million (2010: €17.49 million), principally due to higher cross-border mail volumes and labour costs;
- Cost-to-Income ratio stood at 87% which is comparable to industry standards;
- Total Assets increased by 30.7% to €27.47 million following the purchase of the Head Office property in Marsa;
- Shareholders' funds increased by 12.4% to €14.53 million.

Despite the considerable challenges posed by the unstable economic climate and the constant upward pressure on operating costs, MaltaPost has maintained a solid level of underlying profitability. The Board of Directors is confident that the Company is, nevertheless, well-prepared to face challenges from a rapidly evolving market and will continue to strengthen its presence in the postal and logistics market.

MaltaPost p.l.c.
Preliminary Statement of Annual Results
For the Year Ended 30 September 2011

Statement of Financial Position
As at 30 September 2011

	2011	2010
	€'000	€'000
ASSETS		
Non-current assets		
Intangible asset	124	201
Property, plant and equipment	9,164	2,678
Available-for-sale financial assets	3,763	5,231
Deferred income tax asset	390	501
Total non-current assets	<u>13,441</u>	<u>8,611</u>
Current assets		
Inventories	538	571
Trade and other receivables	9,200	7,232
Current income tax assets	542	306
Cash and cash equivalents	3,755	4,302
Total current assets	<u>14,035</u>	<u>12,411</u>
Total assets	<u>27,476</u>	<u>21,022</u>
EQUITY AND LIABILITIES		
Capital and reserves		
Share capital	7,920	7,643
Other reserves	2,112	1,493
Retained earnings	4,497	3,792
Total equity	<u>14,529</u>	<u>12,928</u>
Non-current liabilities		
Provision for liabilities and charges	1,663	1,683
Borrowings	3,464	-
Total non-current liabilities	<u>5,127</u>	<u>1,683</u>
Current liabilities		
Trade and other payables	7,227	6,411
Borrowings	536	-
Financial liabilities at fair value through profit or loss	57	-
Total current liabilities	<u>7,820</u>	<u>6,411</u>
Total liabilities	<u>12,947</u>	<u>8,094</u>
Total equity and liabilities	<u>27,476</u>	<u>21,022</u>

Income Statement
For the Year Ended 30 September 2011

	2011	2010
	€'000	€'000
Revenue	21,399	20,401
Employee benefits expense	(10,343)	(10,387)
Depreciation and amortisation expense	(916)	(917)
Other expenses	(7,379)	(6,184)
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Operating profit	2,761	2,913
Finance income	286	287
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Profit before tax	3,047	3,200
Tax expense	(1,119)	(1,088)
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Profit for the year	1,928	2,112
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Earnings per share	€0.06	€0.07

Statement of Comprehensive Income

	2011	2010
	€'000	€'000
Comprehensive income		
Profit for the year	1,928	2,112
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Other comprehensive income		
Fair value movement on available-for-sale financial assets	(100)	152
Transfer to profit or loss upon disposal of available-for-sale financial assets	(23)	-
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Total comprehensive income for the year	1,805	2,264
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**Statement of Changes in Equity
For the Year Ended 30 September 2011**

	Attributable to equity shareholders			
	Share capital €'000	Other reserves €'000	Retained earnings €'000	Total €'000
Balance at 1 October 2009	7,282	750	2,845	10,877
Comprehensive income				
Profit for the year	-	-	2,112	2,112
Other comprehensive income				
Fair value gain on available-for-sale financial assets	-	152	-	152
Total comprehensive income	-	152	2,112	2,264
Transactions with owners				
Increase in share capital	361	-	-	361
Allotment of shares	-	591	-	591
Dividends	-	-	(1,165)	(1,165)
Total transactions with owners	361	591	(1,165)	(213)
Balance at 30 September 2010	7,643	1,493	3,792	12,928
Balance at 1 October 2010	7,643	1,493	3,792	12,928
Comprehensive income				
Profit for the year	-	-	1,928	1,928
Other comprehensive income				
Fair value loss on available-for-sale financial assets	-	(100)	-	(100)
Transfer to profit or loss upon disposal of available-for-sale financial assets	-	(23)	-	(23)
Total comprehensive income	-	(123)	1,928	1,805
Transactions with owners				
Increase in share capital	277	-	-	277
Allotment of shares	-	742	-	742
Dividends	-	-	(1,223)	(1,223)
Total transactions with owners	277	742	(1,223)	(204)
Balance at 30 September 2011	7,920	2,112	4,497	14,529

Statement of Cash Flows
For the Year Ended 30 September 2011

	2011	2010
	€'000	€'000
Cash flows from/(used in) operating activities		
Cash from customers	104,916	106,748
Cash paid to suppliers and employees	(98,025)	(106,645)
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Cash from operating activities	6,891	103
Income tax paid	(1,244)	(2,013)
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Net cash generated from/(used in) operating activities	5,647	(1,910)
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Cash flows used in investing activities		
Finance income	299	332
Purchase of property, plant and equipment	(7,651)	(760)
Purchase of financial assets	-	(193)
Proceeds on maturity/disposal of financial assets	1,360	-
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Net cash used in investing activities	(5,992)	(621)
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Cash flows used in financing activities		
Dividends paid	(202)	(213)
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Net movement in cash and cash equivalents	(547)	(2,744)
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Cash and cash equivalents at beginning of year	4,302	7,046
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Cash and cash equivalents at end of year	3,755	4,302
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